

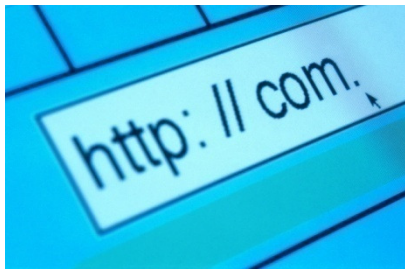
An Introduction to PreViser

Topics

- Installation of PreViser
- What PreViser does
- Productivity impacts
- Communication impacts
- Clinical impacts

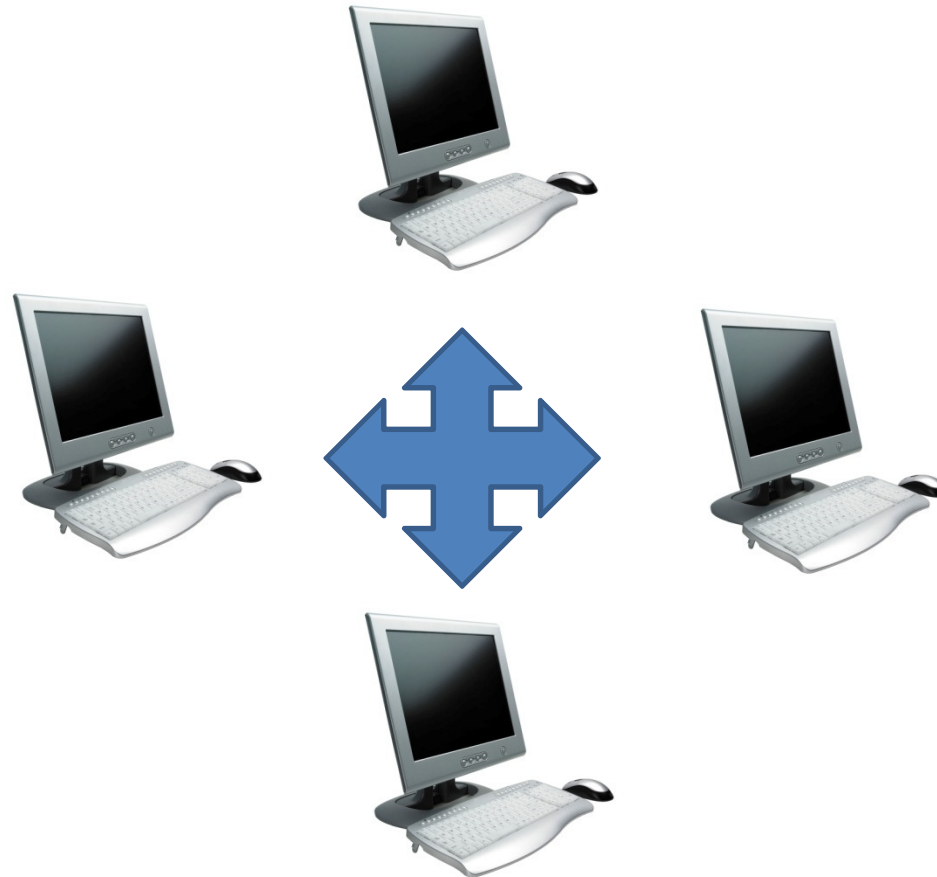
Installation

- PreViser software is downloaded to your computer for free from www.previser.com



Installation

- If networking is needed, that is set up in minutes



Installation

- Each computer now has the PreViser icon on the desktop



PreViser v3.0

How it Works

- From a small amount of data you already collect during a standard examination, PreViser generates these scores:
 - Periodontal Disease Risk (clinically validated)
 - Periodontal Disease State (clinically validated)
 - Oral Cancer Risk
 - Tooth Risk (only uses clinically validated risk factors)

How it works

- A patient record is created, and with a few keystrokes, all needed data is entered

Patient Details

PreViser ID: 5887E315-B99E-409D-939A-04C91A5A1D48

First Name: John

Last Name: Jameson

Insurer: None

Gender: Female Male

Date Of Birth: 1/29/1954

Example Date Format: 10/1/2007

Phone: [Empty field]

Notes: [Empty text area]

Date	Type	Score
4/22/2007	Perio	PR4 D24
3/26/2007	Perio	PR5 D64
3/26/2007	Perio	Corrected
11/30/2006	Perio	PR5 D45
10/27/2006	Perio	Corrected
10/5/2006	Oral Cancer	OCR4
10/5/2006	Perio	PR3 D10
8/6/2006	Perio	PR3 D15
8/6/2006	Perio	PR4 D50

Risk Assessments: 9

Perio Score Legend
PR Perio Risk D Disease State

Caries Score Legend
CR Caries Risk FR Fracture Risk
RR Root Surface Risk

Oral Cancer Score Legend
OCR Oral Cancer Risk

John Jameson

Patient History

Dental Care: a) Unknown b) Never / First Visit c) 1 - 2 per year d) > 2 per year e) Irregular f) Emergency

Smoking History: a) Unknown b) Never Smoked Cigarettes c) Former Cigarette Smoker d) Smokes less than 10 per day e) Smokes 10 or more per day

Diabetic: a) Unknown b) Not Diabetic c) Good Diabetic Control d) Fair Diabetic Control e) Poor Diabetic Control

Perio Exam Date: 10/1/2007

Prepared By: Dr. John Martin

Deepest Pocket Per Sextant

Upper Right	Upper Anterior	Upper Left
a) <5 mm	a) <5 mm	a) <5 mm
b) 5-7 mm	b) 5-7 mm	b) 5-7 mm
c) >7 mm	c) >7 mm	c) >7 mm
d) No Teeth	d) No Teeth	d) No Teeth

X-ray Distance from CEJ to Bone Crest

Upper Right	Upper Anterior	Upper Left
a) <2 mm	a) <2 mm	a) <2 mm
b) 2-4 mm	b) 2-4 mm	b) 2-4 mm
c) >4 mm	c) >4 mm	c) >4 mm
d) No Teeth	d) No Teeth	d) No Teeth
e) No X-Ray	e) No X-Ray	e) No X-Ray

Choose the greatest measurement per sextant (not the average)
Check the 'Bleeding' box for any sextant that bled on probing

John Jameson

Dental Information

Periodontal Surgery for Pockets Has Been Done

Furcation Involvements

Subgingival Restorations

Vertical Bone Lesions

Calculus on Radiographs or Below the Gingival Margin

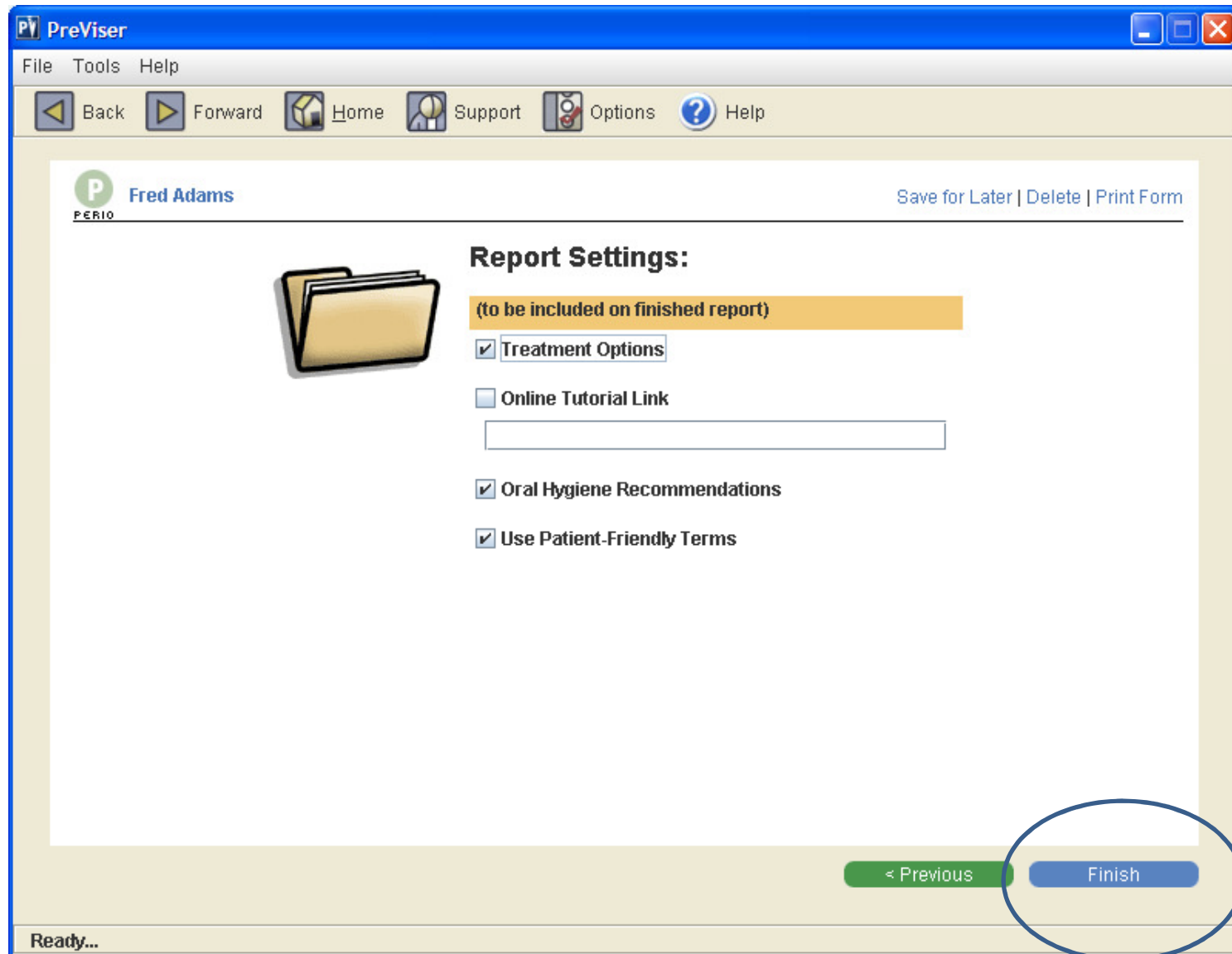
Oral Hygiene:

Excellent: improvement not possible

Acceptable: slight improvement possible

Unacceptable: substantial improvement needed

How it works



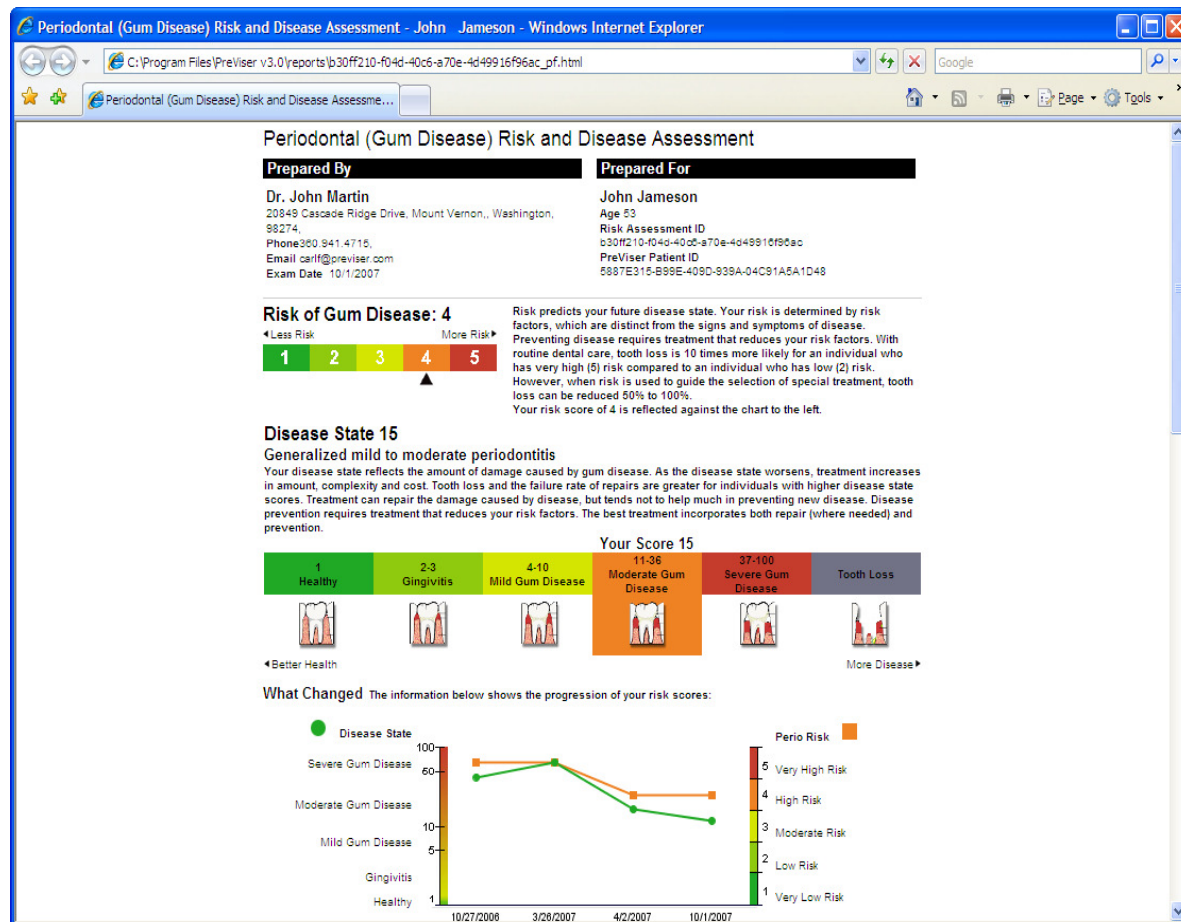
How it works

- The data is then sent over the Internet to PreViser from your computer, and an analysis is returned



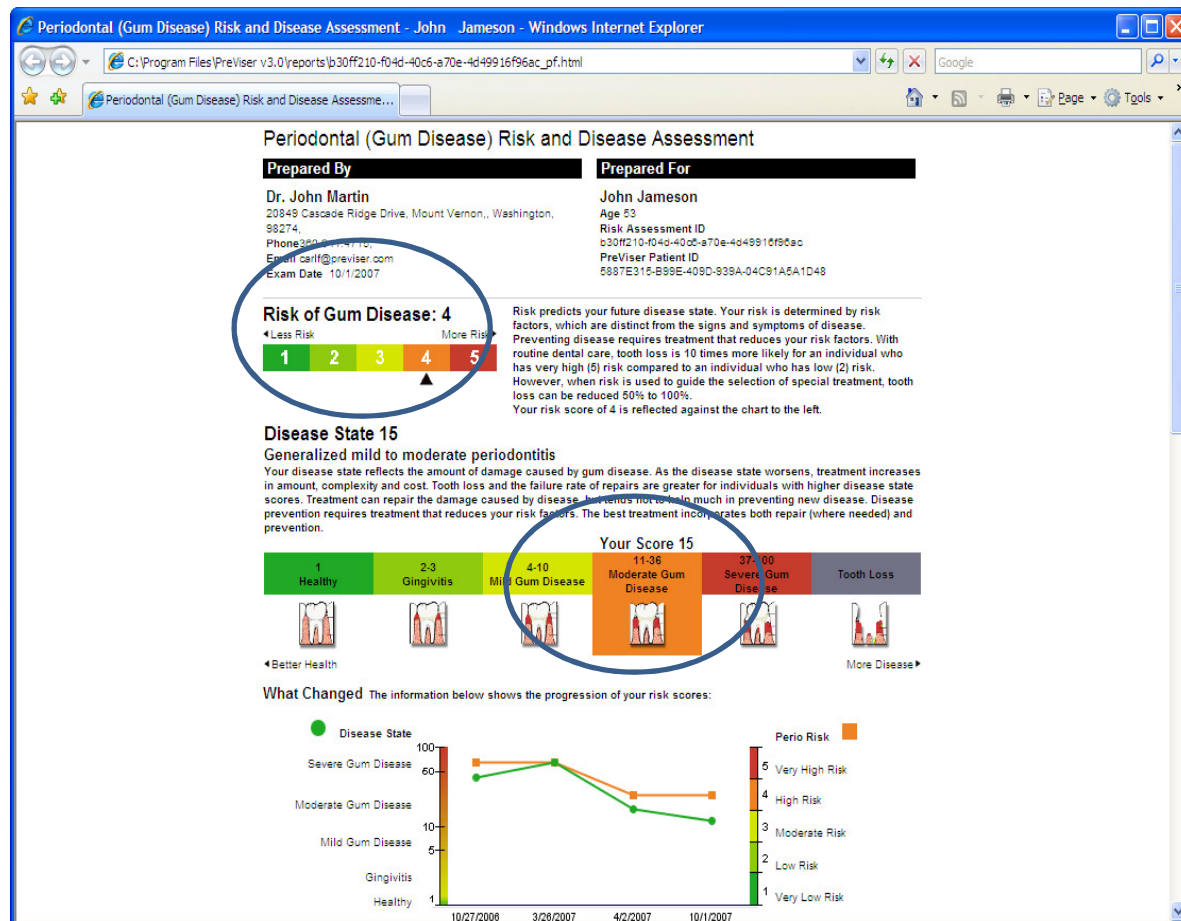
How it works

- Reports are ready to print in seconds, and now can be shared with the patient



How it works

- The most important information supplied is the objective risk and disease scores....



How it works

- PreViser scores accurately describe the patient's disease state in terms they really understand.
Which is the most effective communication to most likely result in case acceptance?

“Mrs. Jones, you had generalized mild and localized moderate periodontal disease, and now you have generalized mild to moderate disease – Nice going”or

“Mrs. Jones, your disease scores have declined from 32 to 28. We're making progress!”

Costs

- A reasonable monthly service fee gives you unlimited access to all PreViser analytic tools
- For more information, just call us a 888.854.0007, or email us at support@previser.com

Productivity Impacts

- Using PreViser can significantly increase practice productivity and revenue
- Productivity goes up because:
 - The doctor can quickly see changes in patient status – whether improving, stable, or deteriorating – time savings
 - Charting and recordation requirements are reduced – more time savings

Productivity Impacts

- How does your patient know you are delivering value?
- They may not...
- With PreViser, they can see the effect of your clinical excellence in the improvement of their scores!

Communication Impacts

- The use of PreViser introduces a standardized way of measuring and describing disease risk and status
- When PreViser scores are used to describe disease, everyone understands their meaning
 - Dentist, Hygienist, Front office staff, and most importantly
 - The Patient!

Clinical Impacts

- No patient with periodontal disease that is PreViser assessed will be missed
- No patient that is PreViser assessed will be uninformed of their health status, or of changes in that status
- Compliance goes up, diagnostic precision goes up, and outcomes improve.

Conclusion

- For the typical practice, PreViser is a productivity tool that enhances current clinical operations
- The 2 – 3 minutes it takes to collect and use the tool come back to the practice in time savings for the dentist and hygienist
- The cost of use of the tool is more than offset by the economic benefits of its usage

Thank You!